

PORTLAND PARKS AND RECREATION



1120 SW FIFTH AVE, SUITE 1302, PORTLAND, OREGON 97204-1933
TELEPHONE (503) 823-2223

FACSIMILE (503) 823-5297



JIM FRANCESCONI, COMMISSIONER

CHARLES JORDAN, DIRECTOR

February 13, 1997

Theresa Traulsen
Concession Solutions, Inc
16022 26th Ave NE
Seattle, WA 98155

Dear Theresa:

I just wanted to let you know how much we appreciate your assistance and advice in setting up the process to select a food and beverage concessionaire for Portland International Raceway.

Especially helpful was your research into the revenue potential of the facility and your analysis of the options available to us to provide the services. Although we decided not to accept your offer to produce the RFP, your work to that point was key in developing the selection process. The process is now complete and the new concessionaire has been selected. It was by far the most efficient such process I have been involved in.

Again, my sincere thanks!

Sincerely yours,

Fontaine Hagedorn, Manager
Parks Enterprises Division

\theresa.1