



August 21st, 1997

To: Teresa Traulsen
Concession Solutions

From: Susan Wells
Bakersfield Blaze

Dear Teresa,

I just wanted to pass along a note of thanks for coming out and checking on our concession program here at Sam Lynn Ballpark. We are always looking for better ways to improve ourselves in every area of our operations and really do appreciate you taking the time to come see us while you were in California. I feel Dan received a much needed lift from your visit. This is his first year in baseball and we are trying to teach him that concessions is probably the most important aspect of the club. He seemed to be very impressed with you and all the advice and suggestions you gave him.

Thanks again and I hope to see you in New Orleans.

Sincerely,

A handwritten signature in blue ink, appearing to read "Susan".

Susan Wells
Bakersfield Blaze