



UNIVERSITY OF WASHINGTON DEPARTMENT OF INTERCOLLEGIATE ATHLETICS

October 28, 1997

Ms. Theresa Traulsen
Concession Solutions, Inc.
16022 26th Avenue NE
Seattle, WA 98155

Dear Theresa:

Thank you for the assistance you gave us in extending our food concessions contract for the next five years. The professional insights that your company provided during this process were very helpful in improving both the financial and the operational terms of the contract. Thank you also for drafting the terms of the contract and the related schedules and for the quick response time to comments and questions. I would not hesitate to ask your company for assistance in the future.

Sincerely,

A handwritten signature in purple ink that reads 'Paul King'. The signature is written in a cursive style and is positioned above a horizontal line.

Paul King
Associate Athletic Director, Business and Finance